

Catering consultants for visitor attractions, conference and hospitality operators

## A snapshot of some of our activities during 2015

Horseracing, sailing, gardening, cycling and more - our catering consultancy advice covers sports and activities throughout the UK in terms of catering reviews, feasibilities and advice.



For the past two years we have been advising Goodwood on their catering tender; a long process was required given the scale and complexity of the Goodwood Events from Horseracing, Festival of Speed to the Revival. The main contract has been awarded to catering company Rhubarb, and specific hospitality operations to Absolute Taste - a strategic and exciting move; we remain involved in the on-going mobilisation.



We are working with The National Cycling Centre and the National Squash Centre in Manchester, part of the Eastlands Trust Development, evaluating their café and events provisions.

**Garden** centres continue to seek our expertise in the café sector to expand and improve be they in-house operations or tendered to an outside caterer.

**Theatre** clients include Shakespeare's Globe and the Civic Theatre in Darlington and the Newark Palace Theatre where large scale redevelopment projects are underway.

**The** Royal Yacht Squadron are heavily involved in the America's Cup campaign and looking to improve their already high standards of catering - we love working with clients on the journey from 'good' to 'great'.

We carry out regular audits of the catering at the British Museum, with all its 6.7 million visitors.

We also work for smaller independents such as the Living Museums of Cogges (Witney), The Long Shop Museum (Suffolk), and Black Country (Dudley).

New project planning has seen us work at the RAF Museum and the Museum of Freemasonry. Working with The National Civil War Centre in Newark, which opened in May, we managed a tender process to appoint a contractor to operate the new café bar.



Art Galleries also feature with our appointment at the Courtauld, Dulwich Picture Gallery and on-going work at the Royal Academy, who have embarked on a £50m refurbishment project, which includes a new café and redevelopment of some of the existing facilities.

### Conference & Event

Centres are important and we advised Harrogate International Centre on the tender of the Sun Pavilion and ongoing support.



The Sun Pavillion dining

Organisations who have outsourced their catering want their contracts reviewed to ensure they are getting good value for money. We have worked with the Academy of Medical Science and the Royal Society of Chemistry to see if they need to re-tender - as it happened, they didn't, as the caterers were doing a good job.



The Holkham Estate

The **Holkham** Estate in north Norfolk continues its highly successful café operations and new project plans with us providing advice, café tours and encouragement. Our links with the estate will become stronger as Chris has accepted an invitation to join them as a non-executive director



Nottingham Trent University, Clifton Campus

Universities remain a focus with ongoing support for Conference Aston and Aston University. We have helped design (with Roz Burgess from Intelligent Catering) a new and innovative catering footprint at Nottingham Trent University's Clifton Campus, which will be fully open in early 2016.

Cycle cafes are as popular as the sport and we have been helping the owner of Fatbirds in Norfolk realise his dream.

We have worked with two of the Great 12 Livery Companies including the Salters Company who appointed Bartlett Mitchell's new company Inn or Out Events



THE SALTERS' COMPANY  
ONE OF THE GREAT TWELVE CITY OF LONDON LIVERY COMPANIES

We continue to work with clients in the Business and Industry sector, providing quarterly audits to the Financial Control Authority and an appraisal and recommendations project for the TWI Group in Cambridge.



Beach Cafe at Holkham

**Castles** seem to feature prominently this year with work at Eastnor Castle and our recent appointment on the Nottingham Castle new visitor centre project.



The National Horseracing Museum

The National Horseracing Museum will shortly move to their stunning new Newmarket base and be renamed the National Heritage Centre for Horseracing and Sporting Art with catering to match.



The Long Table at Eastnor Castle

**Whilst** we remain primarily focussed as catering consultants, clients increasingly ask us to help on design projects and to provide conferencing and design support, and we have partnered this year with Elisabeth Barton from Onset Solutions who has extensive knowledge of the conference & events market, and has been assisting us on a number of projects.

**We** are actively supporting charities close to our values; Charles is advising the Hope Centre in Northampton, Chris works with youth offenders in Maidenhead and Ian is a mentee, providing advice and assistance to people entering the food service industry for the first time through the Institute of Hospitality's mentoring programme.



Ludlow Food Centre

**Chris'** City connection with Corney & Barrow Bars continues. Ian carries out twice yearly audits on behalf of the RAC Club in Pall Mall. Charles continues to work with the Ludlow Food Centre which now has a collection of businesses including the original farm shop, a café, hotel and a deli/café located in Ludlow.

**Our Great Cafes Blog**  
[www.greatcafes.blogspot.co.uk](http://www.greatcafes.blogspot.co.uk)  
continues to receive over 7,000 page views a month for its daily updated snippets and photos of the latest trends in cafes and don't forget our unique London Cafe Tours.

*A Merry Christmas and a Prosperous 2016*

We have really enjoyed working with you this year; thank you for your business and we look forward to supporting you in 2016.

Chris Brown

Charles Manners

Ian Doughty